

CURRICULUM VITAE

RAE WOLPE



- Family name:** Wolpe
- First name:** Rae
- Date of birth:** 26 March 1971
- Nationality:** South African
- Civil status:** Divorced (two children, aged 17 and 19)
- Education:** BA (Political Science), Masters in City and Regional Planning (Distinction) (University of Cape Town); Mphil in Monitoring & Evaluation
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Institution	Diploma(s) of Diploma(s) obtained:
University of Stellenbosch (2013-2014)	Mphil in Monitoring & Evaluation
University of Stellenbosch School of Public Leadership (2012)	Executive Course: Advanced Monitoring & Evaluation: Evaluation Research & Analysis
Bates College (USA) 1989-1991 and University of Cape Town 1991-1993	BA (Political Science)
University of Cape Town 1994-1995	Masters in City and Regional Planning (Distinction)

8. Language skills: Indicate competence on a scale of 1 to 5 (1 –excellent: 5 basic)

Language	Reading	Speaking	Writing
English	1	1	1
Afrikaans	2	3	2

9. Experience Overview

Rae Wolpe has twenty (20) years' experience working as an economic development strategist and monitoring and evaluation professional in South Africa having worked for the national, provincial and municipal spheres of government. As a consultant, Rae has successfully led and project managed over 50 projects over this period. Rae has held the following positions:

- 2005-Current: CEO: Impact Economix consulting to three spheres of government in South Africa.
- 1998-2005: Manager Policy Analysis and Trade Promotion: City of Cape Town: Economic Development.
- 1996-1998: Urban Economist: Western Cape Trade and Investment Promotion Agency.

Rae is an experienced evaluator of government interventions having completed a wide number of both evaluations as well as M&E system strengthening assignments for a range of national and provincial government departments (e.g. the Presidency, National Treasury; Gauteng Province Office of the Premier) as well as donors (e.g. GIZ, EU). Rae is a Board director, treasurer and member of the South African Monitoring and Evaluation Association (2013 – end 2015).

Rae was involved in the initial formulation of the National Spatial Development Perspective in 1998 when he was asked to write a research paper on the National Economic Importance of South Africa's Metropolitan Areas. Rae was also part of a team that provided research to inform the Local Government White Paper (1995).

Rae has facilitated a wide range of economic development strategies (in various fields including trade and investment promotion, entrepreneurship and business development, cluster/ value chain development, and rural development), as well as long term scenario/ futures processes at national, provincial, and local government levels including economic development strategies, trade and investment strategies, red tape reduction strategies, and sector/value chain development strategies.

Rae has been trained in Collaborative Leadership in Regional Economic Development and the Development of Agri-value chains (University of Cape Town's Graduate School of Development Policy and Practice); Red Tape Reduction and Participatory Appraisal of Competitive Advantage (PACA) methodologies (Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH or GIZ), the Rapid Appraisal of Local Innovation Systems (RALIS) methodology, as well as completing a Public-Private Partnership Course (Institute of Public Private Partnerships).

10. Other qualifications, awards and skills:

Computer literate in MS Word, MS Excel, PowerPoint, SPSS (quantitative analysis), Atlas-ti qualitative analysis), internet, e-mail; business management (experienced business owner); sector development and small business development; business plan development; institutional establishment and corporate governance; stakeholder management, participation and facilitation, scientific and social research methods incl. monitoring and evaluation of programmes and projects, surveys; organizational development. Familiar with evaluation designs and methodologies for Economic evaluation, realist evaluation, systematic reviews and meta-reviews, implementation evaluation, impact evaluations, results frameworks and development of M&E Policies.

Year	Education / Training / Professional Development	Organisation
2016	Economic Evaluation Webinar	American Evaluation Association
2015	Collaborative Leadership in Regional Economic Development Leadership: 3 day course	University of Cape Town's Graduate School of Development Policy and Practice (GSDPP)
2014	Theory of Change Evaluation: 2 day course.	South African Presidency
2012	Advanced Monitoring & Evaluation: Evaluation Research & Analysis (3 day course, NQF Level 9)	University of Stellenbosch: School of Public Leadership
2009	Public Private Partnerships	Institute for Public-Private Partnerships
2008	Red Tape Reduction Partnerships	GTZ and MesoPartner
	Rapid Appraisal of Local Innovation Systems and Value Chains	
2006	Awarded Certificate of Appreciation for valuable contributions made to the South African Oil and Gas Alliance	South African Oil and Gas Alliance (SAOGA)
2005	One Day Course: One Page Business Plan	Quality of Life Company
2004	Management Course: Commercialisation of Natural Gas	Minerals and Energy Education and Training Institute
2004	Moderator at Oil Africa 2004 Conference: CTICC	Fair Consultants
2003-4	One Year Diploma in International Trade incl. International Marketing and Purchasing module	International Trade Institute of Southern Africa
2001	Managing Teams (3 day course)	Feathers & Associates
	Economics 3 modules in Econometrics, Public Sector and Development Economics.	University of South Africa
2000	Management Development Programme	Dyna Training
	Economics 2-3 and Business Management	University of South Africa
1999	Seminar "National Infrastructure Investment Guidelines" input paper on National Economic Importance of South African Metro Cities	President's Office
1998	Economics 2 (Macro-Economics; Micro-Economics)	University of South Africa
1997	Project Management Diploma (17 weeks)	Varsity College
	Business Skills Presentation Development (3 days)	Business Presentation Skills
1995	Basic Mediation Skills Diploma (1 week)	Centre for Conflict Resolution: University of Cape Town
	Geographic Information Systems (6 days)	Information Technology Services: University of Cape Town

11. Present position: CEO of Wolpe Strategic Economic Consulting T/A Impact Economix

12. Years with the firm: 7

13. Professional Experience and Projects

Rae has successfully project managed over 50 projects over the past ten years for international donors, national, provincial and local government spheres across South Africa.

**2010-Current Wolpe Strategic Economic Consulting T/A Impact Economix:
Chief Executive Officer**

Project managed and led various projects, including:

1. Western Cape Provincial Government: **Panel of Experts for Expert Opinion and Advice on Issues Impacting the Business Environment** (2016)
2. Development Bank of Southern Africa: **Improved Development Results & Reporting Framework (including new M&E Policy) for the Development Bank of Southern Africa** (2016).
3. Western Cape Provincial Government: **Municipal Investment Readiness and Facilitation Guidelines (incl. Municipal Infrastructure Development Contributions and Incentives)** (2016).
4. National Treasury: Government Technical Advisory Centre (2015-2016): **SME Meta Evaluation of Awethu Project, Black Shanduka Umbrellas, and A2Pay Incubator Projects.**
5. Department of Rural Development and Land Reform (2015-2016): **Development of Agri Park Master Plans for Eden and Central Karoo Districts.**
6. Gauteng Provincial Government: Office of the Premier: **M&E Advisor and Development of Gauteng Evaluation Plan 2015/16- 2018/19 (2015).**
7. Eastern Cape Provincial Government: Premier's Office and GIZ: **Evaluation of Operation Clean Audit** (2015).
8. Buffalo City Municipality: **Mdantsane Urban Hub Development Concept** (2015).
9. Western Cape Provincial Government: Red Tape Reduction Action Plans in Eden, West Coast, and Overberg Districts (10 Municipalities) (2014-2015).
10. Industrial Development Corporation and Department of Trade and Industry: **Impact Evaluation of the Regional Industrial Development Fund** (2014)
11. City of Cape Town and Western Cape Trade and Investment Promotion Agency (2014): **Cape Town Investment Confidence Assessment.**
12. Department of Home Affairs: Review of the Department's Monitoring and Evaluation Policy Framework and Performance Monitoring and Reporting Guidelines (2014).
13. Buffalo City Municipality: **Sleeper Site Best Use Concept** (2014).
14. Western Cape Government (Department of Economic Development and Tourism): **Western Cape Entrepreneurship and Enterprise Development Strategy** (2014).
15. Western Cape Government (Department of Economic Development and Tourism): **Design and Roll out of the Western Cape Red Tape Challenge Awards** (2014)
16. **Western Cape Government: Department of Agriculture:** Impact evaluation of the Comprehensive Rural Development Programme in Dusseldorp (2014)
17. **Presidency (Departments Performance Monitoring and Evaluation)** Evaluation of Government Coordination Systems (2013).
18. **Presidency (Departments Performance Monitoring and Evaluation) (2013):** Evaluation of the Presidential Intervention in King Sabato Dalindyebo Municipality.
19. **Western Cape Provincial Government: Evaluation of Western Cape Red Tape Call Centre (December 2012-March 2013)**
20. **Western Cape Provincial Government: Evaluation of Western Cape Trade and Investment Promotion Agency (December 2012-March 2013).**
21. **Presidency (Departments Performance Monitoring and Evaluation and Department of Rural Development and Land Reform) (November 2012- October 2013):** Implementation Evaluation of the Comprehensive Rural Development Programme.
22. **Western Cape Provincial Government: Red Tape Reduction Initiative in Cape Winelands District and Swartland Municipalities (October 2012-March 2013).**
23. **Western Cape Provincial Government: Western Cape Strategic Infrastructure Framework (2012)..**
24. **Karoo District Participatory Appraisal of Competitive Advantage (2012).** Rae is working with John Lawson to identify practical and implementable initiatives to unlock economic opportunities in the Karoo, Western Cape.
25. **Presidency, Department of Monitoring and Evaluation (2012):** An Investigation into the Competition Tribunal's implementation programmes.
26. **SA National Treasury; Development of Monitoring and Evaluation System for Public Financial Management Capacity Development Strategy.**
27. **eThekweni (Durban) Municipality (2012):** Evaluation of 9 Cluster Initiatives: including Furniture Cluster, Craft Cluster, Fashion Council, Clothing and Textiles Cluster, Maritime Cluster, Chemical Cluster, Automotive Cluster, Materials Recovery Cluster, and Tooling Clusters.
28. **International Labour Organisation** (2012): Red Tape Reduction Process in Mangaung (Bloemfontein) Municipality.
29. **Western Cape Provincial Government (2011): Breede Valley (Worcester) Long Term Economic Development Strategy.**
30. **Department of Trade and Industry/ Industrial Development Corporation (2011):** Global and South African Food Processing Trends and Market Opportunities: National study to inform prioritisation of promising sub-sectors for competitiveness improvement and market access strategies.
31. **Department of Trade and Industry (DTI) and Co-operative Governance and Traditional Affairs (COGTAS) (2011): From Red Tape to Smart Tape: Red Tape Reduction in 12 Municipalities in South Africa.**

32. **Eastern Cape Development Corporation (2011):** Evaluation and Economic Impact of the South African Mohair Summit
33. **Western Cape Provincial Government (2011): Sector Intelligence Reports for the Clothing, Fashion, Food Processing, and Furniture Sectors.** Rae analysed 4 business surveys for each of these sectors and compiled key findings and recommendations to enhance the growth potential of these sectors.
34. **Western Cape Provincial Government (2011): Cross-Border Collaboration Network:** Review of International Economic Development Cross-Border Collaboration Case Studies and Facilitation of Western Cape Cross-Border Action Plan.

2005-2010: Wolpe Development Strategies: Managing Director

1. **Eastern Cape Development Corporation (2010):** Non-Financial Business Services Policy (BSP) and Procedures.
2. **Presidency (2010):** Xhariep District 2030 Alignment Strategy and Long Term Development Framework.
3. **Department of Trade and Industry (2010).** Review of the Definition of Small Business.
4. **National Treasury and Cofisa (2010):** 2030 Scenarios for King Sabata Dalindyebo Municipality (Mthatha)
5. **Trade and Industry Chamber of the National Economic Development and Labour Advisory Council of South Africa (NEDLAC) (2010):** National Retail Sector Development Strategy.
6. **Development Bank of Southern Africa (2009):** Mnquma Master Plan (Butterworth).
7. **Gauteng Office of the Premier (2009):** Gauteng Globally Competitive Region's 2055.
8. **Western Cape Trade and Investment Promotion Agency (2009):** Pre-Feasibility Scoping Report: Identification of Revenue Options for the Western Cape Trade and Investment Promotion Agency (2009)
9. **Francis Baard District Municipality and President's Office:** Francis Baard (Kimberley) National Spatial Development Perspective Alignment.
10. **Gauteng Provincial Government:** Department of Economic Development and Tourism (2009): Gauteng Provincial LED Strategy.
11. **Lukhanji Municipality (Queenstown) (2008):** LED Strategy.
12. **City of Cape Town (2008):** Masiphumelele public investment strategy.
13. **European Union (2008):** Ukhahlamba Economic Monitoring and Evaluation Observatory.
14. **German Technical Corporation (GTZ) (2008):** Middleburg Business Investment Climate Survey and Strategy.
15. **KwaZulu Natal Provincial Government:** Department of Economic Development and Tourism (2008): KZN Craft Hub Feasibility and Business Plan.
16. **South African Cities Network (2008):** Impact of fiscal incentives on Urban Development.
17. **Development Bank of Southern Africa and Cape Biosphere Reserve (2008):** Business Plan and Implementation Plan for West Coast Biosphere Trails and Tours.
18. **Trade and Investment Kwazulu-Natal (2007):** KwaZulu Natal Investment Trends.
19. Developed **eThekweni Economic Development Strategy** by integrating existing strategy (2005-2006).
20. **Cape Winelands District, West Coast District, and Buffalo City LED Strategies**, including Business Survey on Investment Constraints (2007).
21. **Department of Trade and Industry:** Business Plan For The Establishment Of The South African – Arabian Gulf Export Group (AGEG) (2006).
22. **Human Sciences Research Council:** Western Cape Innovation System (2006)
23. **Western Cape Provincial Strategic Infrastructure Plan** core team (2005-2007).
24. **Survey and report on Investment Constraints in Cape Town** (2006-2007).
25. **Buffalo City Municipality:** Buffalo City Economic Development Strategy (2006).

1998-2005: City of Cape Town Manager Policy Analysis; Manager: Sector Development

Managed Metropolitan Cape Town research & strategy development and public-private economic development funds, including:

1. Produced first-ever report on Cape Town's Economic Trends (1998) based on survey of 45,000 businesses and other local economic data sources.
2. Paper Submission to National Spatial Development Perspective: Economic Importance of SA's Metropolitan Cities (presented at NSDP conference).
3. Managed Cape Town's Trade Promotion and Sector Development Funds to leverage private sector investment and growth through public-private partnerships.
4. Established Special Purpose Sector/ Cluster Development Organisations (non-profits) and represented City of Cape Town as Board member e.g. SA Oil and Gas Alliance, BepeSA, Cape Craft & Design Institute, Cape Town Boat-building Initiative, Cape Manufacturing Advisory Centre).
5. Conducted Corporate Governance Review of Sector/ Cluster Organisations (with Deloitte).
6. Board Director of Sector Development Agencies: Cape Craft and Design Institute, Calling the Cape, Cape Manufacturing Advisory Centre, Clotex, Cape Town Boat-building Initiative, South African Oil and Gas Alliance.

1995-1997 Wesgro (Western Cape Trade and Investment Promotion Agency): Urban Economist

1. Assisted local governments with LED strategy development and implementation.
2. Input into Local Government White Paper.
3. Managed feasibility study for Philippi fresh produce wholesale market in Cape Town (which was subsequently built at a cost of about R27 million).
4. Research to inform Inner City Public Transport strategy.

14. Other Selected & Relevant Information: Examples of Publications and Reports (in order from most recent):

1. Wolpe, R. (2016). Findings and Lessons from a Meta-review of Evidence on the Impacts of Interventions to Promote Entrepreneurship in Developing Country Contexts. *Journal of Entrepreneurship and Innovation in Emerging Economies*, 2(2), 1–24. <http://dx.doi.org/10.1177/2393957516647263>
2. Evaluation of National Government Coordination Systems. Presidency. 2014: <http://tinyurl.com/jgh25u4>
3. Implementation of the Comprehensive Rural Development Programme: Presidency. 2013: <http://tinyurl.com/h9ydb9>
4. Author of dti and COGTA booklet: Guidelines for Reducing Municipal Red Tape” downloadable at: <http://tinyurl.com/zn2uj4t>
5. 2012 Lainsburg Local Economic Development Strategy: Participatory Appraisal of Competitive Advantage: <http://tinyurl.com/z865lkf>
6. 2012 Breede Valley Genesis regional economic development strategy case study report published by the South African Local Government Association: <http://tinyurl.com/ju9rype>
7. 2030 Scenarios for King Sabata Dalindyebo Municipality (Mthatha) (2010): <http://tinyurl.com/gmv5d6x>
8. 2009 South African Cities Network booklet produced for Department Co-operative Government and Traditional Affairs on Township Urban Renewal Anchor Project Lessons: <http://tinyurl.com/htw5vjo>
9. November 2008 report on Red Tape Reduction Lessons: Cape Town Case Study produced for the Local Monitoring and Research Facility: <http://tinyurl.com/z4tmd8v>
10. September 2008 presentation on Township Centre Establishment and Management Challenges presented to Training for Township Renewal Initiative: <http://tinyurl.com/jsbkemb>
11. Presentation to South African Cities Network Working Group on Well Governed Cities: <http://tinyurl.com/hkz7qt8>
12. Situation Analysis of the Lukhanji/ Queenstown economy as part of developing a Local Economic Development Strategy: April 2008: <http://tinyurl.com/hz9xct8>
13. 2007 West Coast Regional Economic Development Strategy: <http://westcoastdm.co.za/documents/strategies/> (parts 1-4 available to download as separate files).
14. 2006 Western Cape Strategic Infrastructure Plan: Education Chapter: <http://tinyurl.com/j5qr772>

Conference Papers & Workshops (in order from most recent):

1. Presented paper entitled “What makes a successful regional cluster initiative? Lessons from 6 clusters in KZN” at the Economic Region Learning Network Conference entitled *Sub-national economic development*, 16 October 2015, Pretoria. (presentation available at <http://tinyurl.com/gng85eh>).
 2. Presented paper entitled “Lessons Learnt with Red Tape Reduction” at the National Department of Small Business National Red Tape Inter-provincial Forum (<http://tinyurl.com/j8vkbqg>) 9 September 2015. Cape Town. (presentation available upon request).
 3. 3 December 2014. Red Tape Reduction: Lessons and Recommendations from the Field. Presentation to National Technical Implementation Forum: Outcome 4: Decent Employment through Inclusive Growth. Pretoria. (presentation available upon request).
 4. Presented paper entitled “Improving Municipal Service Delivery: The Case for Business Process Management” at the Association of Public Administration and Development conference. October 30 2012. Durban (paper available upon request).
 5. October 12, 2011 presentation at the SA National SMME Summit (hosted by DTI): “From Red Tape to Smart Tape: A Perspective on Municipal Red Tape” Available at: <http://tinyurl.com/zwfnj5d>
 6. May 2010 The Fast Changing World of Scenarios for Cities and Regions in South Africa. Presentation at World Futures Society: SA Chapter Launch Conference. Cape Town (<http://tinyurl.com/zryo986>)
 7. 5 September 2008 presentation on Township Centre Establishment and Management Challenges presented to Training for Township Renewal Initiative: <http://tinyurl.com/jsbkemb>
 8. 20 March 2008. Presentation on the Impacts of Incentives on Urban Development to the South African Cities Network Working Group on Well Governed Cities: <http://tinyurl.com/hkz7qt8>
 9. City of Cape Town. July 2005. Rae delivered a paper on Cape Town’s Economy: 2025 as part of the Cape Town 2025 Conference. Conference summary report: <http://tinyurl.com/gp9tqc8>
 16. Western Cape Provincial Government. November-December 2004. Western Cape Growth and Development Summit. Rae Wolpe participated as government representative in the economy task team (see the framework report and agreement at: <http://tinyurl.com/hd3xjw9>)
17. **References:** Available upon request